

Business Angels Romania 2016 International Conference

The Reality of Romanian Economics in the Context of Angel Investment

DAY 1 - November 8nd, 2016

IDEO Business Incubator

08:30	G.E. Palade LOBBY	WELCOME AND REGISTRATION
09:30	G.E. Palade HALL	<p style="text-align: center;">INTRODUCTION & OPENING SPEECH</p> <p>Candace JOHNSON - EBAN (The European Trade Association for Business Angels, Seed Funds and Early Stage Market Players) Sergiu NEGUT - The role of angel investments Adriana DUMITRU - Blue Air supporting businesses to be in touch Iulian BASU – Business Angels Romania – moderator</p>
11:45	G.E. Palade HALL	<p style="text-align: center;">INVESTMENT OPPORTUNITIES FOR SMES</p> <p>Ludwik SOBOLEWSKI - The role of the AeRo Platform in the start-up ecosystem</p>
12:00	G.E. Palade LOBBY	NETWORKING COFFEE AND ONE-ON-ONE MEETINGS
12:15	G.E. Palade HALL	<p style="text-align: center;">THE ROLE OF THE BUSINESS ANGELS NETWORKS</p> <p>Philippe GLUNTZ – President BAE Business Angels Europe Alexandar TASEV - President Superfounders VC SEE Europe Mike COSTACHE - Fondator & CEO Chargeback Armor USA Suresh PATEL – UK A comparison between Venture Capital, Private Equity and Angel Investment in Europe. The best approach for a start-up to receive private finance.</p>
13:30	IDEO Restaurant	LUNCH
14:30	G.E. Palade HALL	<p style="text-align: center;">LEGISLATION</p> <p>Daniel VISOIU - Legal Considerations relating to Raising Capital Ana-Maria ANDRONIC - Practical legal aspects of investments in start-ups</p>

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R O M A N I A

15:00	G.E. Palade HALL	ROMANIAN ENTREPRENEURSHIP
		Stelian BOGZA + Daniel TIGANILA - From start-up to finance - BenefitOnline.ro Case Study
15:30	G.E. Palade LOBBY	NETWORKING COFFEE AND ONE-ON-ONE MEETINGS
15:45	G.E. Palade HALL	ESIL PILOT
		Umberto DE FEO - ESIL Pilot European Project

20:00	Unirea Hotel PANORAMIC Restaurant	GALA DINNER* *Gala Dinner tickets are not included in the regular registration . Please purchase a different ticket from the event website or the registration office.
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Business Angels Romania 2016 International Conference

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DAY 2 - November 9th, 2016

IDEO Business Incubator

09:00	G.E. Palade LOBBY	WELCOME AND REGISTRATION*
09:30	G.E. Palade HALL	INTRODUCTION & OPENING SPEECH
		<p>Umberto DE FEO – ESIL Pilot Project Phillippe GLUNTZ – BAE Andrei TABARCEA – Business Angels Romania</p>
09:40	G.E. Palade HALL	<p>Workshop # 1 – ESIL Pilot Project Speaker: Umberto DE FEO</p> <p>ESIL is a pilot project of capacity building for Business Angels. It will be tested in at least two EU Member States. ESIL focuses on the seed and early stage investment in innovative startups and SMEs in particular from the ICT-related sectors.</p> <p>Live virtual training sessions on “how to build an ecosystem” are interactive sessions in which experts from GO Beyond, META, EBAN and BAE engage with the participants in best practices and knowledge sharing exercises.</p> <p>Businessmen all over Europe are invited to join this platform. There are a few from Romania who have already subscribed.</p>
10:45 11:00	G.E. Palade LOBBY	NETWORKING COFFEE AND ONE-ON-ONE MEETINGS
11:00 13:30	G.E. Palade HALL	<p>Pitching sessions</p> <p>Start-up entrepreneurs will pitch their business idea to Romanian and European investors and jurors with experience in various fields. Entrepreneurs will get valuable feedback from experts and find out if their business ideas have the potential to get off the ground.</p>
13:30	IDEO Restaurant	LUNCH
14:00		AEROPORT DEPARTURE